



GROWTH LEADER ASSESSMENT

Sandhya Sample Jan 24, 2024



Your Growth Leader Snapshot

Creates focus, discipline and structure needed to measure progress, closes performance gaps and delivers on priorities. Creates a performance culture where risks are raised early, and goals are delivered.

Report generated: March 1, 2024

Current Role: Product Designer

Role Level: Individual Contributor

How you compare to your peers



Your strengths to leverage

Style (Who you are)	Strategies (What you do)
Shape External Focus & Alignment	Shape External Focus & Alignment
Manage Complexity	• Manage Complexity
Oevelop Growth Mindset	Develop Growth Mindset

What you bring to a team (Team Roles)

Change

Entrepreneur

Team members with this role like to pursue new business opportunities; they are likely to help the team take risks and push the organization for change

Execute

Results

Team members with this role like to speak out, take charge, and drive results; they may help the team set and achieve high targets

Connect

Relationship

Team members with this role build relationships and connect with others; they are likely to help the team focus on relationships, people, and stakeholders

Innovator

Team members with this role like to create new ideas; they are likely to help the team brainstorm and innovate new processes, products, or services

Your key opportunities for development





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Summary of Your Style and Strategies

The Growth Leader Assessment measures both Style and Strategies. Style includes relatively stable traits or attributes, while Strategies include learnable behaviours, skill and practices that change at different levels of leadership.



Here are your 9 Growth Leader Capabilities



Consider different approaches to developing your leadership capabilities





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Structure & Execute Growth Plans

Creates focus, discipline and structure needed to measure progress, closes performance gaps and delivers on priorities. Creates a performance culture where risks are raised early, and goals are delivered.

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Style



Sub-scales

Compared to others, you make decisions in the following way:



Strategy





Sub-scales

too few resources, or lacks

stakeholder alignment

Compared to others, you make decisions in the following way:

Low



You likely do not have many processes or resources in place to monitor and deliver on goals; you likely need to better align with stakeholders

Questions for Reflection

Tenacity

- Diligent: Do I start, focus on and pursue goals quickly?
- Organized: Do I like putting structured plans and timelines in place?
- Proactive: Do I take charge of situations before having to respond to them?

Focus and Align

- Plan: Do I create project plans and focus and align others?
- Focus: Do I focus effort and resources on the most critical few priorities?
- Align: Have I aligned my stakeholders and have their full support for our



Set Vision And Inspire Action Category: Energize Sets a clear, inspiring vision for growth which motivates others to follow. Creates a sense of urgency and builds enthusiastic support for bold moves. Connects well with others; motivates them. Strategies Style **Relationship Oriented** Focuses on people over Style Focuses on tasks over task; may be empathetic people; may be direct and considerate Sub-scales Compared to others, you make decisions in the following way: You usually show interest in others' lives, problems, and **Considerate** well-being; you sometimes like to do things for others You often likely understand and sympathize with others' Empathetic moods, points-of-view, and feelings; you may understand and sympathize with their needs Strategy



Sub-scales

Compared to others, you make decisions in the following way:

You likely do not communicate direction and goals to your project team members; you may not support or help them manage competing goals

Questions for Reflection

Relationship Builder

- Considerate: Do I take an interest in the lives of others?
- Empathetic: Do I easily read the feelings/views of others?

Motivate. Do I regularly...

- Motivate Peers: Do I provide direction and support to peers?
- Inspire Purpose: Communicate vision, priorities & importance?
- Provide Support: Help others resolve workload/balance issues?
- Involve Others: Involve others in improving the work environment?



Growth Leader Team Roles

Individual personality and practices shape the roles each person plays on a team. There are six roles team members may play. The highlighted roles below are those you are most likely to play when you are on a team.

Change

Execute

Entrepreneur

Team members with this role like to pursue new business opportunities; they are likely to help the team take risks and push the organization for change

Innovator

Team members with this role like to create new ideas; they are likely to help the team brainstorm and innovate new processes, products, or services

Resutls

Team members with this role like to speak out, take charge, and drive results; they may help the team set and achieve high targets

Structured

Team members with this role are proactive and like to plan and organize to deliver results; they may help the team focus on key priorities and align stakeholder support

Connect

Relationship

Team members with this role build relationships and connect with others; they are likely to help the team focus on relationships, people, and stakeholders

External

Team members with this role care about and understand customers; they are likely to help the team focus externally and share this information with other teams







Recommended Development

Below are recommended areas for your development. These are based on a combination of your role challenges and your Growth Leader Profile. If your role challenges change, you can updated them on your Adaptive Development Plan in Produgie and receive updated recommendations.

Your key opportunities for development

You key role challenges are	Produgie recommended development
Solve Large, Complex, Ambiguous Challenges	Manage Complexity
Drive Accelerated Sales/Revenue Growth	Shape External Focus and Alignment
Learn and/ or Adapt quickly to a new, dynamic or changing environment	O Build Resilience

Recommended Sprints

Below are suggested Sprints in the 3 areas that were recommended for your development. For more detail, please go to the "Design" screen in your account to select and configure the Sprint.

Recommended for Manage Complexity

🎄 Strategy 3: Design

Strategy: Design. Complete strategy plan/solution and begin implementation

Change: Create Strategy

Create a change strategy and plan for a complex change or transformation

💩 Robust Decisions

Make robust decisions when complexity, risk or impact is high

Recommended for Shape External Focus and Alignment

🏡 Share Customer Insights

Share customer insights with other departments to align goals and delivery

Recommended for Build Resilience

Practice Self-Compassion

Understand and practice selfcompassion for greater well-being and resilience

🚜 External Network

Build external network to understand and stay close to market developments

👫 Market Trends

Identify market, competitor and technology trends and share these internally

😫 Practice Gratitude

Understand and practice gratitude for greater well-being and resilience

😫 Calm Under Pressure

Remain composed and calm when in highly stressful meetings or projects

